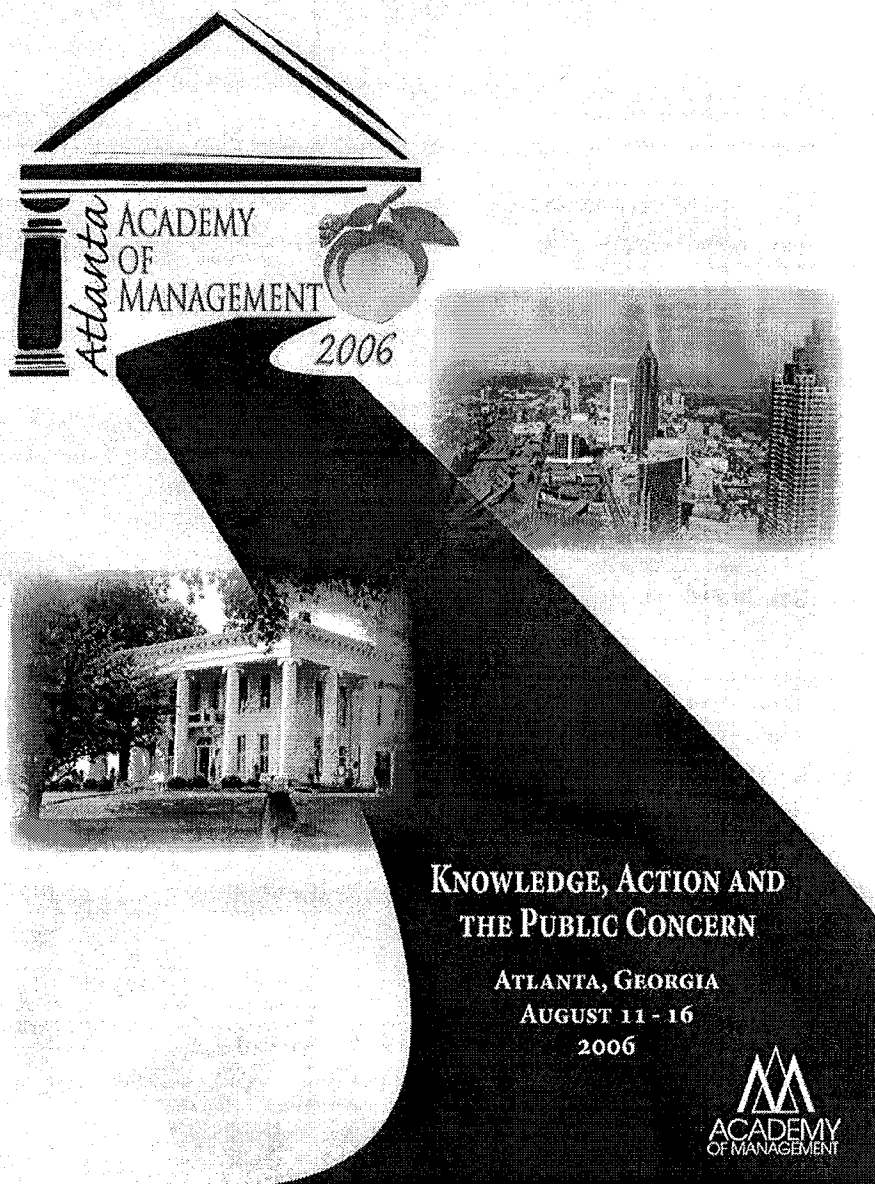


Academy of Management 2006 Annual Meeting



<http://meetings.aomonline.org/2006>

Atlanta Marriott Marquis
265 Peachtree Center Avenue
Atlanta, GA 30303

Hyatt Regency Atlanta
265 Peachtree Street, NE
Atlanta, GA 30303

Hilton Atlanta
255 Courtland Street, NE
Atlanta, GA 30303

Front Cover & Program Design: Roxanne Dybevic
Back cover photo by Janet A. Thompson

Dr. Michael Palanski

Refereed conference proceedings, Discipline-based Scholarship,
Primary Author, Academy of Management,
“The Role of Behavioral Integrity as an Antecedent to Leader Emergence”,
with Elizabeth Carroll, August, 2006

Abstract:

With a sample of student work teams, we investigated the role that behavioral integrity plays with respect to leader emergence in initially leaderless teams. Using a split-half methodology, we found initial evidence that behavioral integrity does predict leader emergence even when controlling for other variables.

Behavioral Integrity as an Antecedent to Leader Emergence | **Michael E. Palanski**, Binghamton U.; **Elizabeth Carroll**, Binghamton U.

Aligning Organizational Climate with Culture: The Role of Behavioral Integrity | **Rangapriya Kannan-Narasimhan**, UCLA

When We Don't See Eye-to-Eye: The Moderating Effect of Behavioral Integrity on Organizational Ident | **Ed C. Tomlinson**, John Carroll U.; **Steven R Ash**, U. of Akron; **Rosalie Joan Hall**, U. of Akron

The Impact of Behavioral Integrity in Supply Chain Management | **Tony Simons**, Cornell U.; **James M Hagen**, Cornell U.

Justice, Behavioral Integrity and Exemplarity: Conceptual Differences and Contributions in Merger Co | **Tessa Melkonian**, EM Lyon

1391 : (Paper Session) - (CMS) Critical Engagements with Organization Theory

8:30am - 10:20am Atlanta Marriott Marquis: Tigris & Danube

New CMS Perspectives on Organizational and Institutional Theory

Chair: Mandy Sukman Lee, Trinity College Dublin

Discussant: John S Hassard, U. of Manchester

Intra-Paradigmatic Diversity as Artifact of Paradigmatic Consensus: A Focus on Research Assumptions | **Thomas E Will**, Agnes Scott College

A Critical Realist Approach to Institutional Entrepreneurship | **Bernard Louis Leca**, Nottingham U. Business School; **Philippe Naccache**, EM Grenoble

➔ Toward a Better Grasp of Supply and Demand: Clarifying the Schumpeterian-Penrosean View to Economy | **Janne Petteri Kurtakko**, U. of Lapland

Of Compromises and Connections: Interpretive Research and Relative Integrity | **Paul Hibbert**, Strathclyde U.

1392 : (Paper Session) - (ENT) Entrepreneurship Abroad

8:30am - 10:20am Hilton Atlanta: Council/Cabinet Room

Chair: Cristiano Zazzara, EPFL

➔ Social Capital Types and Internationalization: A Study of Indian Software SMEs | **Shameen Prashantham**, Strathclyde U.; **Shaker A. Zahra**, U. of Minnesota

➔ Patterns of Strategic Change and Performance: A Longitudinal Study of Small Private Firms in Japan | **Sam Kurokawa**, Drexel U.; **Kozo Yamada**, Sophia U.; **Yoshihiro Eshima**, Osaka U. of Economics

📚🗣️🗣️ Students' Entrepreneurial Intention in France | **Azzedine Tounès**, Chambéry Business School

➔ Leadership, Collaboration and Innovation in Small Chinese Businesses | **Ying Zhu**, East China U. of Science & Technology; **Jun Yan**, California State U., Long Beach; **Yu Gang li**, East China U. of Science & Technology

1393 : (Paper Session) - (ENT) Small Business Management

8:30am - 10:20am Hilton Atlanta: Crystal Ballroom C & D

Chair: Maura Sheehan, U. of Dallas

Human Resource Management and Corporate Performance in Small Firms | **Jonathan Michie**, Birmingham U.; **Maura Sheehan**, U. of Dallas

Perceived Acute HR Management Problems in Small Firms: An Empirical Examination | **Neil Tocher**, Auburn U.; **Matthew W. Rutherford**, Virginia Commonwealth U.

Governing Exchanges Between Small Firms and Their Primary Suppliers | **Doug Bosse**, Ohio State U.

🗣️🗣️ Quality Management and Safety Performance in Small and Medium-Sized Enterprises | **Zhen Zhang**, U. of Minnesota; **Richard Arvey**, U. of Minnesota

1394 : (Paper Session) - (ENT) Incubation and Other New Venture Help

8:30am - 10:20am Hilton Atlanta: Madison

Chair: Alan L Carsrud, Florida International U.

Inside the Black Box of Business Incubation: Scale Assessment and Model Refinement | **Sean M. Hackett**, Drexel U.; **David M Dilts**, Vanderbilt U.

Real Options and the Option to Incubate: An Exploratory Study of the Process of Business Incubation | **Sean M. Hackett**, Drexel U.; **David M Dilts**, Vanderbilt U.

📚🗣️ The Entrepreneurial S-Curve Logic: A Conceptual Model for Managing Entrepreneurial Process | **Mary Han**, Ryerson U.

Entrepreneurial Management and the Resource Slack-Performance Relationship | **Steven Walter Bradley**, Indiana U., Bloomington; **Dean Shepherd**, Indiana U.; **Johan Wiklund**, Jonkoping International Business School

1395 : (Paper Session) - (ENT) Investors and the Balance of Power

8:30am - 10:20am Hilton Atlanta: Washington

Chair: G Tyge Payne, Texas Tech U.

Financing New Ventures: Let the Seller Beware | **Robert Sprague**, U. of Wyoming; **Karen L. Page**, U. of Wyoming

➔ Entrepreneur – Investor Negotiations: Closing the Power Gap | **Karen L. Page**, U. of Wyoming; **Robert Sprague**, U. of Wyoming

➔ Who Uses Equity Capital Among SMEs? Evidence from Survey Data | **Cristiano Zazzara**, EPFL; **Francesco Baldi**, U. of Rome La Sapienza

The Entrepreneurial Motivation and Stakeholder Theory | **Roberto Vassolo**, IAE Business School - U. Austral; **Javier Garcia Sanchez**, IAE Business School - U. Austral; **Natalia Weisz**, U. Austral

1396 🗣️ : (Paper Session) - (GDO) The Balancing Act: Antecedents and Outcomes of Work-Family Conflict

8:30am - 10:20am Hyatt Regency Atlanta: Kennesaw

Chair: Ujvala Arun Rajadhyaksha, Saint Mary's College

Discussant: S. Antonio Ruiz-Quintanilla, Cornell U.

The Impact of Industry and Occupation Composition on Family-Related Conflict and Support Perceptions | **Alison Cook**, Utah State U.; **Krista Lynn Minnotte**, Utah State U.

🗣️ Family and Work Conflict: The Impact of Role Stress on Job Satisfaction | **Christopher J. Mathis**, Jackson State U.; **Ulysses J. Brown**, Savannah State U.

Gender Differences in Antecedents and Outcomes of Work-Family Conflict | **Allyson K. McElwain**, U. of Guelph; **Karen Korabik**, U. of Guelph; **Donna Lero**, U. of Guelph

Verona, Bocconi U.; **Mohanbir Sawhney**, Northwestern U.;
Emanuela Prandelli, Bocconi U.

Collective Customer Commitment: Utilizing User Communities to Evaluate New Products | **Frank T. Piller**, Massachusetts Institute of Technology; **Susumu Ogawa**, Kobe U.

The Secret to Successful User Communities: An Analysis of Computer Associates' User Groups | **Celine Schulz**, U. of Munich

Managing the Underground: Manufacturers and Contrary User Communities | **Ethan Mollick**, Massachusetts Institute of Technology

Participant: **Marc Jokisch**, BMW Group

1487 →: (Paper Session) - (ODC) Organizational Culture Change Processes

10:40am - 12:00pm Hilton Atlanta: Carter

Chair: **Deborah J. Barrett**, Rice U.

Discussant: **Yue Cai**, New Mexico State U.

☞ Culture and Organisational Improvisation: Some Conceptions informed by UK Financial Services | **Steve Leybourne**, Plymouth U.

Winner of ODC Division Rupert F. Chisholm Best Theory to Practice Paper

Culture, Power Sharing, and Organizational Performance: Saudi Arabia in Comparative Perspective | **Khalid Othman Alyahya**, Arizona State U.

Did The Organizational Culture Really Change? Show Me The Data! | **Karen S. Whelan-Berry**, Utah Valley State College; **Patricia L. Alexander**, Texas Wesleyan U.

☞ Is the People's Republic of China Ready for Western O.D.? A Study of Chinese Change Case Studies | **Thomas C Head**, Roosevelt U., Chicago-Schaumburg; **Therese F. Yaeger**, Benedictine U.

1488 →: (Paper Session) - (ODC) In-Depth Case Studies in Change

10:40am - 12:00pm Hilton Atlanta: Jackson

Chair: **Cynthia Jane Bean**, U. of South Florida

Discussant: **Mark Hillon**, U. of Central Oklahoma

☞ Legacy Identities during Organizational Change: The Case of an Enron Subsidiary | **Thomaz Wood Jr.**, Escola de Administracao de Empresas de Sao Paulo; **Miguel Caldas**, Loyola U. New Orleans

☞ Survivors' Perceptions of the New World: A Case-Study | **Kusum Sahdev**, ODRL

☞ The Contextual and Processual Nature of Organisational Change: A Case Study | **Shahnaz Naughton**, The University of Melbourne; **Philip Bohle**, U. of NSW

☞ Human Element in DoD's Transformation | **Ruth Scogna Wagner**, Fielding Graduate U.

1489 : (Paper Session) - (OM) International Operations Management

10:40am - 12:00pm Atlanta Marriott Marquis: Rio Grande & MacKenzie

Chair: **Ely Laureano Paiva**, UNISINOS

International Growth Strategies: A Comparative Analysis of Manufacturing and Service Firms | **Ravi Kathuria**, Chapman U.; **Maheshkumar P Joshi**, George Mason U.; **Stephanie Dellande**, Chapman U.

☞ → Key Factors of Global Supply Strategy: A Model of Interrelated Decision | **Julio Maria Loppacher**, Austral U.; **Raffaella Cagliano**, Politecnico di Milano; **Gianluca Spina**, Politecnico di Milano

Patterns of Manufacturing Cell Adoption in Brazil and the Adopters' Performance | **Antonio Virgilio Bittencourt Bastos**, UFBA; **Elizabeth Loiola**, UFBA; **Jorge Santos Nêris**, UFBA; **João Carlos Teixeira**, UFBA

1490 →: (Paper Session) - (PNP) Contracts, Privatization & Organizational Collaboration

10:40am - 12:00pm Hilton Atlanta: Monroe

Chair: **Kimberley Roussin Isett**, Columbia U.

☞ → Experiential Learning and the Evolution of Outsourcing in a State Transportation Agency | **Branco Leonidov Ponomariov**, Georgia Institute of Technology; **Gordon Kingsley**, Georgia Institute of Technology

Beyond the Contract: Informal Partnerships as "Dark Matter" in Privatization Research | **Beth Gazley**, Indiana U., Bloomington

The Adaption of Market Orientation: An Empirical Study of Newly Privatized Organizations | **Leslie Tworoger**, Nova Southeastern U.; **Kathleen Voges**, Texas A&M U., Kingsville

☞ Strategic Decision Making and Strategy Development in the Public Sector and Non-For-Profits | **Fiona Helen Gorton**, Manchester U.

1491 : (Paper Session) - (SIM) Ethical Dimensions of Global Supply Chains

10:40am - 12:00pm Hilton Atlanta: Crystal Ballroom B & E

Chair: **Daniel Greening**, U. of Missouri, Columbia

☞ Social and Environmental Issues and the Global Supply Chain: Efficiency Meets Responsibility | **Michael V. Russo**, U. of Oregon; **Anne Parmigiani**, U. of Oregon

☞ Results from the 2004 Business for Social Responsibility Supply Chain Social Compliance Survey | **Matthew Hirschland**, Business for Social Responsibility; **Lisa Kantor**, Business for Social Responsibility

→ ☞ Advancing Fair Trade through Supply Chain Disintermediation: Ethical and Economic Perspectives | **Jonathan P Doh**, Villanova U.

1492 : (Paper Session) - (SIM) Organizational Corruption

10:40am - 12:00pm Hilton Atlanta: Douglas

Chair: **Elizabeth D Scott**, Eastern Connecticut State U.

☞ Weber's Authority and Corruption: Antecedents, Mechanisms, and Consequences | **Abhijeet K. Vadera**, U. of Illinois, Urbana-Champaign

The Organization of Corruption: Insights from Institutional Economics | **Bryan W Husted**, Tecnológico de Monterrey/Instituto de Empresa; **James A. Robins**, Singapore Management University, School of Business

The Organizational Dynamics of Corruption: Toward an Understanding of Downward Spirals. | **Niki den Nieuwenboer**, Erasmus U. Rotterdam; **Muel Kaptein**, RSM Erasmus Univ.

Integrity: Clearing the Conceptual Confusion | **Michael E. Palanski**, Binghamton U.