

Dividends

Ricotta's Recipe for Success...

Entrepreneurs can be measured like a recipe for success. Take volumes of intuition; add equal amounts of risk-taking, boldness and confidence. Mix everything together with pride, passion and perseverance.

Boil the recipe down and you have the essence of an entrepreneur: fully balanced yet willing to stand alone, a person who can take a thought or idea and run with it.

Take Ronald Ricotta for instance, a 1979 graduate from RIT's College of Business and Rochester-based entrepreneur who is president and chief executive officer of Century Mold Company, Inc.

The former East Rochester High School student—who wrestled, played football, and excelled in math—asked his guidance counselor one straightforward question before deciding to attend RIT.

"We talked about curriculum and whether I should major in business or accounting," recalls Ricotta with a laugh. "I asked which of the two had the least homework (it was accounting) and that's how quickly I made accounting my future career."

But in reality, Ricotta has always done his homework. Century Mold is a \$42 million injection molding company with 300 employees that has grown 50 percent in two years under his leadership. In addition to leading Century Mold, Ricotta maintains his status as co-chief executive officer of Parlec, Inc., a company he has been involved with since 1992. Ricotta is also co-founder of E-chx, Inc., a three-year-old national payroll processing company.

"One of the best things I ever did was choose RIT because of the co-op program, the pace of RIT's quarter-system, and faculty like Dan Tessonni who helped me jumpstart my career," says Ricotta, who exited college and spent the next 14 years



Ronald Ricotta '79, President and CEO, Century Mold Company Inc.

in public accounting—this time, "majoring" in manufacturing clientele.

Although Ricotta continues to work long hours, he takes time out for vacations and rounds of golf at Locust Hill. He has two sons, Matthew, an '03 RIT alum with degrees in manufacturing and engineering, and Jeffrey, who graduated this May from Boston University with a degree in manufacturing as well.

Ricotta returned to campus on March 26, joining several RIT alumni and industry leaders to lead sessions for RIT's first Entrepreneurs Conference, organized by the College of Business.

"Success takes lots of hard work and we all have stories to tell on how we turned our companies into successful, thriving

ventures in spite of the economy," Ricotta says. "I participated in the conference because I wanted to give something back to the community and the institution that helped me along the way.

"I'm not an entrepreneur like Bill Gates or Donald Trump, but I do believe I have learned how to grow a company," he explains. "Growing a company is like making a stew. You need several good ingredients to have a good taste. That includes technology, people, customers and luck.

"By coming back to campus, I hope to entice and recruit students as future employees who can help us with our vision-to grow our businesses in the Rochester area and beyond."

Dean's Message



Dr. Thomas D. Hopkins, Dean

ample opportunity to further their education beyond the classroom.

In co-sponsoring RIT's inaugural business plan competition this past winter, the College of Business has brought out-of-the-classroom learning to a new level. Undergraduate students from across campus were invited to submit a business plan outlining their ideas for the formation of a new venture opportunity. With \$7,000 from the Upstate Alliance for Innovation available to be shared by the first, second and third place winners, an overwhelming 51 business plans were submitted.

Winners, selected by a panel of RIT faculty members and alumni entrepreneurs, were chosen on a basis of the realistic prospects for the plan, compelling nature of the market potential, clear definition of the target market, and accurate understanding of start-up costs and revenues.

Kyle Scholz, a fifth year software engineering student, and Jonathan Ross, a fifth year microelectronic engineering student won first place for *coFu*, their idea for an advanced internet search engine. Michael Cutaia, a fourth year management student, placed second for *ICON Consulting, Inc.*, his concept of a company that would occupy a secondary computer hardware niche market. Third place winners, Anatoly Shilman and Marc-Anthony Arena, fourth year students in the packaging science and management programs respectively, submitted an idea for *Shaker's Blend*, "the anti-fast food," their concept for a health-food eatery located within RIT's Gordon Field House, due to open this summer.

I am proud of these winners, and of all of those students who recognized the business plan competition as an opportunity to showcase their creativity and business prowess. I look to the future with great anticipation, as in only a few short years these students will join you as members of our alumni community, further building the reputation of the College of Business and the quality of our graduates. As you read through this issue of *Dividends*, please join me in celebrating the success of your fellow alums, and learn how you can become a more active member of our community.

Thomas D. Hopkins

Thomas D. Hopkins

Each September many of the nation's brightest college-bound students make their way to the RIT College of Business. They do this knowing that during their tenure at RIT they will develop the skills and knowledge necessary to become leaders in their chosen career fields. Many of these skills are learned in the classroom, but perhaps more valuable are the lessons learned outside of the classroom. Whether during a co-op experience or during participation in one of the college's many student organizations, College of Business students have

Dean's Briefings



Pictured above: Mark Boylan, COB Director of Development, speaks with alums Michael Riley '82 and Benjamin Munson '03 during the Philadelphia, PA Dean's reception held last May.

The College of Business would like to thank everyone who was able to join College of Business Dean, Dr. Thomas Hopkins and faculty members, Dr. Bob Barbato, Dr. Thomas Pray, Dr. Eugene Fram and Dr. Dan Tessonni at the Dean's alumni reception series held this past year. We would like to say a special thanks to our alumni hosts for their support.

- John L. Allen '66, Managing Director, Allen Partners, Inc., Boston, MA
- Braden R. Smith '96, Vice President, Fifth Third Bank, Chicago, IL
- Sean R. Bratches '91, Executive Vice President, Affiliated Sales & Marketing, ESPN, New York, NY
- Paul L. Comstock '71, Chairman, Paul L. Comstock & Co., Houston, TX
- John T. Cody '64, Retired Pres. & COO, J.C. Penney Co., Inc. Dallas, TX
- Gerald D. Pelano '69, Co-President, Traditional Floor Covering, Washington, DC
- Thomas W. Dougherty '70, Retired Vice President, Aerospace Outsourcing, IBM, Fort Meyers, FL
- Laura B. Scott '91 MBA, Chief Information Officer, Carpenter Technology Corporation, Philadelphia, PA

Class Notes

Have you contacted your Class Agent? If you would like to submit a class note for publication in the next issue of *Dividends*, or if you just want to say "hello" to an old classmate, send your Class Agent an email to let them know what you've been doing since graduation! To learn more about the Class Agent Network, and to learn how you can become a Class Agent visit our web page at www.cob.rit.edu/alumni/development/can.

E. William Clymer '70, '83 MBA; Bringing Postsecondary Deaf Education Abroad

Life is a series of opportunities, missed or otherwise, and if E. William Clymer '70, '83 MBA had grabbed one 30 years ago, he wouldn't be at this interview.

In the late 1960s, Clymer worked after school at the Madison (New Jersey) Photo Shop. One day a distributor for photographer Ansel Adams stopped in and offered to sell young Bill a signed Adams print for \$100. Clymer—who was earning \$1 per hour at the time—was aghast at the huge sum and declined. And although he might be comfortably retired if he'd bought that print, he seems quite content with where he is today: using the skills he gleaned from RIT to influence education for deaf students in developing countries.

Clymer is coordinator of the Postsecondary Education Network-International (PEN-International), an NTID grant program sponsored by The Nippon Foundation of Japan. He works closely with PEN Director James J. DeCaro to bring 21st century educational technology to deaf students around the world.

It's a perfect fit for Clymer, who uses his photography and educational media skills to create training programs, and his business acumen to help international colleagues develop plans for their own campuses. PEN currently works at colleges in China, Russia, Japan, the Philippines, Thailand, and the Czech Republic.

How did this "camera nerd" end up in this plum job? Give some credit to the Madison Photo Shop, which gave Clymer several

opportunities (Ansel Adams notwithstanding) to develop his photo skills.

"I never went home with any of my pay," he laughs, "because I spent all my money on equipment and materials at the store."

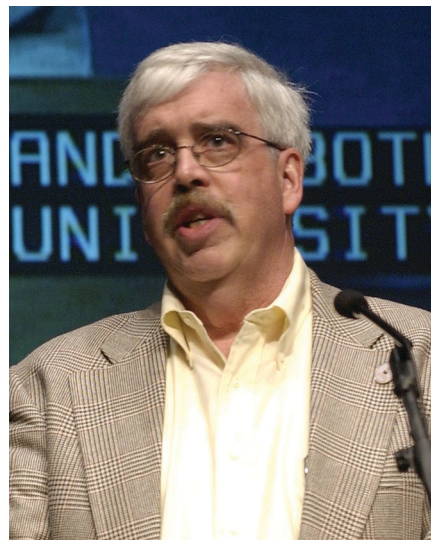
Clymer received his bachelor's degree in Professional Photography from RIT in 1970 and became a staff photographer at the SUNY Cortland Learning Resource Center. After becoming interested in merging photography and media, he decided to pursue a master's degree in instructional technology at Syracuse University. After that, it was on to NTID, where for several years as a media specialist he created educational products for teachers. He then enrolled in RIT's MBA program to get the advanced management skills he needed, graduating from that program in 1983.

"RIT's program was a great mix of theory and practice," he says, "giving me the chance to work with teams of students and improving my understanding of project management and team building."

In 1994, DeCaro, then dean of NTID, tapped him to lead an international technology symposium at NTID. Success in that endeavor led to chairing several other committees and, in 2000, DeCaro invited him to join PEN-International.

"Bill's competent and steady hand has made it possible for us to become an international change agent," says DeCaro.

Clymer estimates that he traveled nearly six weeks last year on PEN business. On one trip to England, he was able to visit son Ben,



E. William Clymer '70, '83 MBA presides as chair of the 2003 International Symposium on Educational Technology at NTID.

21, spending a year abroad studying at Oxford. Clymer and his wife, Beryl, a speech-language pathologist for the Rochester City School District, also have a daughter Abbey, 24, who is a graduate student at Syracuse University.

"My role with PEN combines all of my interests and allows me to apply them to a job where we can make positive change happen quickly," Clymer says. "It's the best job I've ever had."

RIT Entrepreneurial Conference Sets Pace for Innovation in Rochester

RIT trustee, Richard Aab, President of RTA Associates, LLC, got RIT's inaugural Entrepreneurs Conference off to an inspiring start with the first of the conference's two keynote addresses. Aab, a lifelong Rochesterian, discussed his vision for the role of universities in supporting entrepreneurship.

Aab proposed that in fostering entrepreneurial endeavors it is critical that Rochester's universities take a leadership role in creating an economic vision for the community. He argued that the university leadership must unite the universities' resources with the community's business resources and partisan political resources to create a cohesive, long-term economic vision for the community. To advance this vision, Aab continued, Rochester's universities will need to become "entrepreneurial help centers" for the emerging entrepreneur.

Such centers provide opportunity for universities to actively partner with the local community. Aab envisions a partnership

whereby Rochester's universities will gain from the experience and expertise of the local for-profit employees in assisting in the development of new ventures, and in turn, the Rochester community will gain from the innovations and new companies coming out of the universities needed to fuel Rochester's economic growth.



RIT Entrepreneurial Conference key note speakers, Steven Sauer '95 MBA and Richard Aab, RIT Trustee discuss business venture opportunities while at the conference last March.

Robert Higgins Associates, a global economic consulting firm, ranked Rochester 18th in the world in terms of GDP, 15th in labor productivity, 4th in expenditures on education, 1st in instrumentation and electrical engineering, and 1st in the world in patents. With such intellectual capital already in place, and with a jump start in the entrepreneurial arena, Aab concluded "RIT is in a unique position to seize a leadership role in entrepreneurship within the Rochester region."

RIT's Entrepreneurial Conference was a full day event featuring industry leaders from Christine Whitman, retired president and CEO, CVC Products, to Dick Kaplan, president and CEO, Pictometry, who discussed necessary entrepreneurial characteristics, from teamwork, financing and marketing, to balancing the demands of business and personal life.

Steven Sauer, President of Business Methods, Inc. and a 1995 alumnus of RIT's

(continued on page 5)

Perotti wins Eisenhart Award for Outstanding Teaching

Call it the yin-yang teaching style to achieve emotional intelligence.

Dr. Perotti begins each class with a quote, challenging students to think where it came from and who said it. Two of his personal favorites are mind-benders . . .

- *There are no educators. As a thinker, one should speak only of self-education.*
- *... more things exist without our knowledge than with it and the order in creation which you see is that which you have put there, like a string in a maze, so that you will not lose your way.*

The first quote, by 19th century German philosopher Friedrich Nietzsche, explains Victor Perotti's *modus operandi* at RIT—to create an environment where students become self-directed."

The second comes from an excerpt in Cormac McCarthy's chilling book, *Blood Meridian*—because Perotti recently "has been thinking about the importance of individuals in an organization like RIT."

The associate professor of Management Information Systems knows how to straddle the worlds of academic rigor and personal expectations—using equal doses of instruction balanced with common sense.

Even his office in the College of Business offers a few clues to his relaxed teaching

style: a purple lava lamp (a gift from his brother in California), a serene picture of a pristine beach in the Adirondack mountains, pictures of his parents, siblings, wife (Jennifer) and two year old son (Evan), desktop sand art with a rake and pebbles, and books that range from the philosophical, *Zen and the Art of Motorcycle Maintenance*, to texts on *Business Programming* and *Web Systems Development*.

Psychology and business?

"I have a diverse educational background and it sometimes comes as a surprise to people," says Perotti, who earned B.S. and M.S. degrees in Computer Science, as well as M.A. and Ph.D. degrees in Cognitive Psychology from Ohio State University.

"I'm a proponent of problem-based learning, which means creating a space in the classroom where students become active and actually direct the way they learn," he explains.

Encouraging students to interact and think for themselves is why Perotti is being honored this year as a recipient of the Eisenhart Award for Outstanding Teaching.

"I don't believe in memorization and I lecture as little as possible," Perotti says about teaching MIS and e-Business courses



Dr. Victor Perotti, finding time to relax between classes

at RIT since 1997. "I give the students realistic problems they would encounter in industry and businesses in the global marketplace. Technology comes and goes, so the ability to assimilate new information and run with it is essential for future business leaders."

Perotti also admits it's a "family affair" at RIT because his parents moved from their faculty positions in Ohio two years ago to teach as emeritus professors.

"My mother, Valerie, teaches global business and my father, James, is an MIS professor for the executive MBA program," he says. "Sometimes it's like a Perotti who's who in the College of Business."

LeChase Named 2004 Vanden Brul Winner

The College of Business named Wayne LeChase, CEO of LeChase Construction Services LLC, the recipient of the 2004 Herbert W. Vanden Brul Entrepreneurial Award. He was honored at an awards luncheon last March at Oak Hill Country Club in Pittsford, NY.

"What struck us is he has been very effective in the construction industry, generating many jobs," says COB Dean Thomas Hopkins about the significant impact LeChase has made on the Rochester area economy.

However, LeChase didn't quite plan on becoming an entrepreneur—even laughs about how the career challenge came to pass.

"I was married with two kids and practicing law at the time," LeChase remembers. "My father called and asked me to my first-ever breakfast meeting with him and said, 'OK, you've been out of school for awhile. When are you going to get a real job?'"

"His words woke me up, and I gave up my law career and joined him in the construction business."

Personal connections seem to pave and wind their way through LeChase's life. He was a neighbor of the late Mr. Vanden Brul, co-



Wayne LeChase, CEO, LeChase Construction Services LLC, was recognized for entrepreneurial achievements at a luncheon in his honor held last March.

founder of Harris Corp, RF Communications Division—who created the prestigious award in 1984.

"Herb never ceased to amaze me," says LeChase. "He knew that success is an ongoing passion and it has to do with surrounding yourself with good people—especially family—who share your vision. It also involves a lot

of risk-taking."

The Herbert W. Vanden Brul Entrepreneurial Award goes annually to an individual who successfully developed a business that improved the Rochester economy or whose innovative management skills have changed the course of an existing business. Past recipients include Joseph M. Lobo II, founder and CEO of JML Optical Industries, Inc.; Dennis and Larry Kessler, Kessler Group, Inc., and Richard Sands, Constellation Brands, Inc.

"In picking RIT as a forum for the entrepreneurial award, Vanden Brul saw it as an endorsement of the progressive methods and growth within the university's College of Business, which in turn adds so much to our community," LeChase says. "It's a natural fit."

LeChase earned a degree in business from John Carroll University and received his Juris Doctorate at SUNY at Buffalo, School of Law. He serves as an engineering advisor at RIT and his civic affiliations include the United Way of Greater Rochester, Otetiana Council-Boy Scouts of America, Catholic Diocese of Rochester, Charles Street Settlement and the Association for the Blind & Visually Impaired.



What it Means for the College of Business

With two years remaining in RIT's capital campaign, *Powered by the Future*, campus-wide fund raising efforts are in full swing. The University has already begun to see the effects of the Campaign for RIT. The B. Thomas Golisano College of Computing and Information Sciences, the Gordon Field House and the Kodak Quad are perhaps the most visible manifestations of the campaign, and with millions earmarked for student scholarships, endowed professorships, and for support of applied research and learning, the *Powered by the Future* campaign will have a profound impact on the future of RIT, and the College of Business.

Dean Hopkins outlines the College of Business fundraising priorities below:

Enhancing the Physical Learning Environment: \$8 Million

A 35 percent increase in enrollment since 1995 has generated the need to add a 28,000 square-foot wing to the Lowenthal Building. Additionally, the existing structure will be renovated to provide the customized space needed to continue innovative programs and allow the College to thrive in the competitive business school marketplace.

Endowing a Legacy of Faculty Leadership: \$3-\$6 Million

It is critical that RIT has the flexibility to support business research efforts. To nurture the emerging opportunities in two highly evolved fields, the College of Business seeks to create Endowed Chairs in Accounting and Management Information Systems.

Scholarships: \$6 Million

Scholarships help ease students' worry over the cost of their education and allow them to focus their energies on their chosen field. A scholarship endowment will not only enable the College of Business to compete for exceptionally talented students, but also recognize academic achievement and leadership.

Technology Management Center: \$3 Million

The College of Business has established the Technology Management Center dedicated to improving employees' command of their work environment, thereby increasing the benefit technological innovation will have on working lives. The campaign seeks to support the center's applied research and outreach projects—the hallmark of its existence.

E-Learning Initiative: \$1.5 Million

Distance learning is more than just a trend in education. At its core, it gives accessibility to individuals who may not otherwise have the opportunity to benefit from the expertise and experience of key instructors and information. The College of Business e-learning endeavor will include establishing a total electronic/interactive classroom environment that will enable the College to deliver instruction anywhere in the world via state-of-the-art telecommunications technology.

Contact Bryan Hensel at bhesnel@cob.rit.edu to learn how you can participate in the Campaign for RIT.



Rendering of proposed College of Business addition

2004 McGowan Scholar Named

A third-year accounting student is receiving the largest scholarship offered by the College of Business. Brian Patterson has been named this year's winner of the William G. McGowan Scholars Program.

Patterson will receive a full scholarship for the 2004-2005 academic year, made possible by a grant from the William G. McGowan Charitable Fund. The program recognizes academic achievement among business students while encouraging leadership and community involvement.

In the past, Patterson was awarded the RIT Presidential scholarship and scholarships provided through the Honors program and the Nathaniel Rochester Society. He was also the recipient of a one-time scholarship through the Institute of Management Accountants.

"The College of Business has been extremely generous in rewarding me with merit scholarships for my hard work in the classroom and my dedication to multiple student clubs and activities," Patterson says. "As my senior year approaches, I am very excited about working to improve student morale and to get people excited about being at RIT."



Brian Patterson

Patterson is an active member of various campus organizations including the Student Alumni Association, Lowenthal Group, Next Generation of Accountants and the American Production and Inventory Control Society (APICS).

RIT is among 31 colleges and universities around the country that participate in the William G. McGowan Scholars Program, named in honor of the founder and chairman of MCI Communications Corp.

Entrepreneurial Conference... (continued from page 3)

MBA program discussed in his keynote address the three stages of growth of a small company, and how an entrepreneur's strategy must change to succeed within each stage. Sauer shared several insights about how he has helped Business Methods double its revenues in the past five years, and grow to employ 135 employees. Key among these insights is the ability to recognize the unique challenges faced by your business in each of the three stages of growth, and to find innovative solutions to those challenges. Doing so requires employing the right people and empowering them to make the appropriate decisions, even if it means making an occasional mistake.

With plans already underway for next year's conference, to be held in April 2005, Mark Boylan, COB Director of Development indicated that "The conference will be national in scope. It will serve as a forum to exchange ideas, explore new concepts, and to generally promote the entrepreneurial spirit among the university's core constituents, which include our alumni, friends of the Institute, faculty and students."

Alumni Notes

1956

Louise Williams Koenig '56 retired January 1, 2004 after 35 years at Cattaraugus/Wyoming Cos. Project Head Start. Louise has a Bachelor of Science degree from Houghton College.

1960

Lawrence J. Guzzetta, Jr. '60 is proud to announce he has recently become affiliated with California State University. He plans to spend his second career and the rest of his productive life as the Coordinator of the Career & Technical Teacher Education Program.

1961 - Class Agents:

Don H. Naylor, CPA '61:

ddnaylor@rochester.rr.com

Judi Sturge '61: mktg100@aol.com

Judi Sturge '61 and husband **John '61** are the proud grandparents of Kellen Scott Apple, born last July to daughter Melissa and son-in-law, Chris Apple. Chris is the University of Rochester Men's Soccer coach so Kellen came out kicking! In addition, John & Judi are happy to announce that the CURE Childhood Cancer Association, which the couple founded in 1975 celebrated 29 years of providing support services to children with cancer at the Golisano Children's Hospital.

1972

Frederick Benson '72 MBA is happy to announce he retired on June 7, 2004 from SunGard SCT, and will be spending summers in England and winters in Florida. Frederick was an RIT employee from 1972-1977.

1973 - Class Agents:

Susan Jane Foley '73, '79 MBA:

susan.foley@comcast.net

Donald P. Wilson '73:

dwilson@catholiccourier.com

Lawrence Englisby '73 has relocated his family from Maryland to Simsbury, CT. He has a new job as a Solutions Specialist handling major markets with Docusource in Middletown, CT.

Donald Hook '73 sold his contract manufacturing business in February, and is now enjoying his retirement!

1974

Thomas Harrison '74 has spent the past two years developing a unique remote video surveillance camera system that can monitor, on one screen, from several locations around the city, state, nation or world. After two years of successful sales in the Dallas, TX area, Tom plans to take the system national.

1976 - Class Agent:

Mary C. Dunay '76: mdunay@bdo.com

Gerald Popp '76 a native of Rochester, NY, is now living in Delray Beach, FL, and is working on his second career as owner of Paris Photography. Gerald would like to hear from other RIT alumni who may remember him from the Continuing Education Program.

1978

Jeanine Kuflik '78 has been working in the Real Estate & Financing industry in the south Florida area for the past four years. She would love to hear from old friends and former classmates. Jeanine can be reached at (954) 929-9272.

1982

David A. Baum '82 is employed with TradeStation Securities in Plantation, FL as an Active Trader Representative.

1983

Donna Marie Bell (Calendo) '83 has recently accepted a position at Crawford Broadcasting Company, 102.7FM "The Light," Rochester's Christain Radio, as an Account Executive.

1984 - Class Agent:

John Robert Brown '84:

john@brownrecruitinggroup.com

Maureen A. Macfadden '84 is employed as a Senior Executive Specialty Sales Representative for Merck & Co., Inc.

Sherman Manchester, Jr. '84 MBA started work last March as the Ontario County Safety Coordinator working out of the County Complex in Hopewell, east of Canandaigua, NY. He is responsible for employee safety issues for all county and municipal employees in the county's worker's compensation program as well as all volunteer ambulance and firefighters in Ontario County. Previously he worked for Eastman Kodak for 31 years, a majority of which he served as Fire Chief and Department Manager of the Kodak Fire Department

1986

Steven Morse '86 is excited to announce he has accepted the position of Executive Director of Internal Audit and Compliance with his alma mater, RIT. Formerly, Steven was Vice President and Treasurer of Genesee Corporation in Rochester, NY.

1987

Eileen Sheridan '87 has moved to Bristol, CT after a long and successful career in the computer sales industry, and an attempt at self-employment with her own massage business. She would love to hear from any RIT alumni in the Bristol, CT area. Eileen can be reached at (860) 585-1611.

Nancy (Hook) Stones '87 MBA was married on December 6, 2003 in Naples, FL to James Nicholas Stones who resides in England.

1988

Kelly (Kalkhof) Bengermينو '88 would like to announce the birth of her daughter, Meghan Rose Bengermينو, born August 12, 2003. Meghan joins her two older brothers, John, now 5 years old, and Nicholas, now 2 years old, as part of the Bengermينو family.

Doreen Keville '88 was promoted to Assistant Vice President of Merchandise Operations for TJ Maxx and Marshalls in April, 2004. She works out

of their corporate headquarters, TJX Companies, Inc. located in Framingham, MA. TJX Companies, Inc. also operates six other divisions: HomeGoods, AJ Wright, Bob's Stores, Winners and HomeSense (out of Canada), and TK Maxx (out of Europe). Doreen has just celebrated her 10th anniversary with the company.

1993

Scott Cash '93 and wife Valerie would like to announce the birth of their daughter, Dyllan Samantha Cash, born January 8, 2004.

Yuichi Takei '93 MBA is employed as Head of Operational Risk, Asia Pacific for The Royal Bank of Scotland plc.

1994

Nancy Paulauskas '94 and husband **Todd '94** are proud to announce the birth of their second daughter, Tori Mykaela Paulauskas, born March 19, 2004. Tori joins big sister Taylor, born March 15, 2002 as part of the Paulauskas family.

1995 - Class Agent:

Todd R. Delaney '95:

toddrelaney@yahoo.com

Andrew Fraser '95 MBA moved to Austin, TX in July, 2003 where he is the Production Manager for Starlight Entertainment, an independent feature film production company. Starlight Entertainment is currently making a feature film entitled "Faith & Bullets" to be filmed in Austin in June.

Jeff Ziskowski '95 is employed as a Project Management Consultant with Wellington Management, LLP in Boston, MA.

1996

Maggie (Gulley) Thayne '96 would like to let everyone know that since graduation she has gotten married to Anthony Thayne, and has had two children. Daughter Logan is now two years old, and her son, Tucker, is six months old. Maggie is employed as Director of Marketing for Home Instead of Saratoga NY, and is House Manager for the President of Bennington College and also does marketing and overall business consulting on the side.

1997

Scotty S. Rill '97 and **Peter Gollan '98**, Criminal Justice, have recently started a new business venture, Blackfin Media, a search engine marketing company in Boston, MA.

1998 - Class Agents:

Karen M. Eisenberg '98:

karen_eisenberg@urmc.rochester.edu

Patricia A. Tracy '98:

tricia_dphie@hotmail.com

Kevin M. Halpin '98 MS was recently hired as a Vice President by DeltaPoint Capital Management, LLC a private equity fund located in Rochester, NY. Kevin and wife, Kayleen are expecting their first child in July.

(continued on page 7)

Alumni Notes . . . (continued from page 6)

Melissa Mortimer '95, '98 MBA has accepted a position as Client Supervisor on Unilever/Wal-Mart business at Marketing Drive Worldwide in Wilton, CT.

1999

Class Agent:
Duane W. Shearer '99:
duane_shearer@yahoo.com

Saroosh Ahmed '99 MBA and wife **Sheetal '98 MBA** are proud to announce the birth of their daughter, Aneeqah, born December 17, 2003. Aneeqah was born weighing 7 lbs. 2 oz.

Mark Ruise '99 relocated to Miami, FL in January '04 and is currently employed by Office Depot, Inc., working in the Internal Audit Department at the corporate campus located in Delray Beach, FL.

2000 - *Class Agent:*
Yolanda H. Lewczuk '00 MBA:
lewczuk73@hotmail.com

Dan Dalin '00 and wife Karen are proud to announce the birth of Bailey Summaroo Dalin, born three months early on March 19, 2004 at 11:19PM. Bailey was 2lbs 3.5oz, and 19.75 inches long. Both mother and son are doing very well!

Donovan Dreher '00 has accepted a new position as Assistant Vice President, Corporate Information Security for Bank of America in Charlotte, NC.

Ronald Goldberg '99, '00 MBA has recently become engaged to Nicole Wurster, a SUNY Geneseo graduate. They plan to marry on May 29, 2005 in Holley, NY.

2001 - *Class Agent:*
Shannon S. Sutton '01:
ssutton@austin.rr.com

Rosabel Antonetti '01 is working at the Law Firm of Kane & Malia as an IS Administrator. Rosabel has a daughter, Isabela, who has just turned two and a son, Alejandro, who turned one on April 8. Rosabel and her husband celebrated their 4th wedding anniversary on May 13th, 2004. (They have been an item since 1992). Rosabel sends her best wishes to all the MIS graduates of the College of Business.

Maren (Nalepa) Hess '00, 01 MBA got married on May 1, 2004 to Michael G. Hess, a dietician at St. Joseph's Hospital in Elmira. Maren is continuing her role as the Research Analyst in the Institutional Research Office at Corning Community College. Maren and Michael reside in Corning, NY.

Koko Jatimora '01 completed the MBA program at the Bittner School of Business, St. John Fisher College in May, 2004, and is now employed at Ashford Advisors, LLC as a Financial Operation Analyst.

Indrajit Mitra '01 MBA married long-term friend Sumana Dasgupta on November 27, 2003. Indrajit has also accepted the position of Project Manager for Genactis Inc., located at Fort Washington, PA. Genactis Inc. is a pharmaceuti-

cal research and communications consultancy with offices in Europe and in the United States and currently works with and advises many of the major pharmaceutical companies in the world.

Nicholas Rubio '99, '01 MBA was recently promoted to Senior Manager, Corporate Banking at Banco del Caribe where he has worked since October 2001. He will also be obtaining an Advanced Certificate in International Business/New Economy Law from the Universidad Metropolitana in Caracas, Venezuela this June.

Christopher Ryan '01 MBA and wife Heidi are happy to announce the birth of their second child, daughter Emily Elisabeth, born February 1, 2004, weighing 7 lbs. and measuring 19.5 inches.

2002 - *Class Agent:*
Kristin A. Metz '02:
kristinmetz@hotmail.com

Matthew Albanese '02 resides in Boston, MA and has recently accepted a position with Travizon Corporate Travel as a Business Development Consultant. As a Business Development Consultant, Matthew meets with and consults corporations on how Travizon can help manage all aspects of their corporate travel. He is currently focusing his energies on meeting with prospective companies in Rochester, NY, Philadelphia, PA, Washington, D.C., Maryland, Boston, MA and Virginia, and would love to hear from his former classmates. He can be reached at malbanese@travizon.com.

2003

Kristine Chan '03 moved to New Jersey in March, 2004 and has accepted a position as Jr. Business Analyst with Scholastic at their world headquarters in NYC.

Chamroen Dee '03 has accepted a position with the U.S. Department of Transportation, Maritime Administration as the Information Technology Specialist and Section 508 Coordinator. Chamroen oversees all MARAD's electronic information and technology to ensure it is accessible for people and people with disabilities. He also develops and manages all database applications for the Human Resource Department.

Mark W. Good '03 has leveraged the information he learned while earning his e-Commerce certificate to not only expand business at P. C. McKenzie Company into China but to start another online subscription business called DinnerPlanner.com. With no outside financing, he was able to turn a profit after only one year!

Ashish Haralalka '03 MBA has recently accepted a position at the State University of New York at Purchase as the Assistant Director of Student Accounts. Ashish is responsible for maintaining and enhancing the hardware and software within his department.

If you would like to submit your Class Note to be included in the next issue of Dividends, you can do so by completing and returning the "Keep us Posted" form at the end of this publication, or by emailing your Class Agent at the address indicated.

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